

Message Text

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ORIGIN EA-09

INFO OCT-01 ISO-00 DODE-00 PM-04 CIAE-00 INR-07 NSAE-00
L-03 ACDA-07 MC-02 AID-05 IGA-02 OMB-01 TRSE-00 /041 R

DRAFTED BY EA/TB:RASMITH:MGH

APPROVED BY EA:RHMILLER

DOD/ISA:MABRAMOWITZ

PM/SAS:CAPT JNOTARGIACOMO

DSAA:CJAMISON

EA/TB - JJHELBLE

DESIRED DISTRIBUTION

SECDEF WASHDC

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P R 061755Z DEC 76

FM SECSTATE WASHDC

TO AMEMBASSY BANGKOK PRIORITY

INFO CINCPAC

C O N F I D E N T I A L STATE 296381

CINCRAC ALSO FOR POLAD

E.O. 11652: GDS

TAGS: MMOL, MILI, MASS, TH

SUBJECT: U.S. RESIDUAL ACTIVITIES: AIT

REFS: A. BANGKOK 30966, B. JUSMAGTHAI 170123 NOV 76

1. JHA ORIGINAL LETTER OF OFFER FOR THE AIT HAS EXPIRED WE
ARE RUSHING TO PREPARE A NEW PRICE LIST WHICH WILL BE
AVAILABLE DURING THE WEEK OF DECEMBER 13. WE ARE AWARE
THAT DELAY OR A SIGNIFICANT INCREASE IN PRICE OVER THE
PREVIOUS \$47 MILLION FIGURE COULD COMPLICATE THE AIT
NEGOTIATIONS WHICH ARE SO NEAR FRUITION. WE ARE, THERE-
FORE, CAREFULLY EXAMINING THE AIT INVENTORY FOR ANY ITEMS
DECLARED EXCESS SINCE THE LAST LOA WHICH WOULD REDUCE THE
TOTAL AIT PRICE. THAT TOTAL PRICE, HOWEVER, IS LIKELY TO
INCREASE DUE TO INFLATION.

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2. YOU MAY TELL THE THAI THAT, ONCE THEY SIGN THE TWO
LETTERS OF OFFER (ONE ARMY AND ONE AIR FORCE), THE PRICE
FOR THE AIT WILL BE FIXED FOR THE THREE YEARS IN WHICH
THE THAI WILL COMPLETE THE PURCHASE. KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AMMUNITION, NEGOTIATIONS, MILITARY SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ullricre
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE296381
Document Source: CORE
Document Unique ID: 00
Drafter: RASMITH:MGH
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760450-0675
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761269/aaaachoh.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 BANGKOK 30966
Review Action: RELEASED, APPROVED
Review Authority: ullricre
Review Comment: n/a
Review Content Flags:
Review Date: 02 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 JUN 2004 by ShawDG>; APPROVED <18 OCT 2004 by ullricre>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: U.S. RESIDUAL ACTIVITIES: AIT
TAGS: MMOL, MILI, MASS, TH, US
To: BANGKOK
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006